FINANCIAL SECTION

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INDEPENDENT AUDITOR'S REPORT

To the Board of Supervisors TOWNSHIP OF FALLS Fairless Hills, Pennsylvania

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the TOWNSHIP OF FALLS, Pennsylvania (the Township) as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Township's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the TOWNSHIP OF FALLS, Pennsylvania, as of December 31, 2019, and the respective changes in financial position and, where applicable, cash flows thereof and the budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, schedules of changes in plan's net pension liability and related ratios - pension plans, schedules of employer contributions - pension plans, schedule of investment returns – pension plans, and schedule of changes in plan's net OPEB liability - other post-employment benefits on pages 19 through 30 and pages 76 through 82 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historic context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America. which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the TOWNSHIP OF FALLS' basic financial statements. The introductory section, combining and individual nonmajor fund financial statements, budgetary comparison schedules, capital asset schedules and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements, capital asset schedules and the budgetary comparison schedules are the responsibility of management and were

derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements, capital asset schedules and the budgetary comparison schedules are fairly stated in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Report on Summarized Comparative Information

The prior year summarized comparative information has been derived from the Township's 2018 financial statements and, in our report dated August 27, 2019, we expressed unqualified opinions on the respective financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information.

August 28, 2020

MAJOR & MASTRO, LLC Montgomeryville, Pennsylvania Certified Public Accountants

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Falls Township Bucks County, Pennsylvania

Management's Discussion and Analysis (MD&A) Required Supplementary Information (RSI) For the Fiscal Year Ended December 31, 2019

Unaudited

As management of the Township of Falls, we offer readers of the Falls Township financial statements this narrative overview and analysis of the financial activities of Falls Township for the fiscal year ended December 31, 2019. We encourage readers to consider the information presented here in conjunction with the additional information that we have furnished in our letter of transmittal, which can be found on pages 3-8 of this report. Readers should also review the independent auditor's opinion letter, the notes to the basic financial statements, and the financial statements themselves to enhance their understanding of the Township's financial performance.

FINANCIAL HIGHLIGHTS

The assets and deferred outflows of resources of Falls Township exceeded its liabilities by \$115,407,443 and \$108,656,081 at the close of the years ended December 31, 2019 and 2018, respectively. Of the 2019 amount, \$25,248,813 may be used to meet the government's ongoing obligations for general operations of the Township, whereas in 2018, \$17,330,969 was available for that purpose.

The Township's governmental net position increased by a total of \$6,710,856 during 2019. This increase in net position is primarily due to a rise in the Township's cash reserves. The influx of cash to the Township is due to the opening of the Fairless Landfill, a new municipal waste landfill, constructed on a brownfield site at the Keystone Industrial Port Complex (KIPC) in late 2016.

As of the end of 2019, Falls Township's governmental funds reported combined ending fund balances of \$53,941,646. As a comparison, at the end of 2018, the balance was \$48,440,157, an increase of \$5,501,489.

Business-type activities' net position increased by \$40,506 from \$(733) in 2018 to \$39,773 in 2019. The reason for this increase is an interfund transfer to offset operating costs at the Township's Pinewood Pool.

At the end of the 2019, the unassigned fund balance for the general fund was \$40,484,753 or 161% of the total general fund expenditures.

OVERVIEW OF THE FINANCIAL STATEMENTS

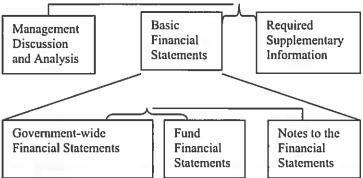
This discussion and analysis are intended to serve as an introduction to Falls Township's basic financial statements. Falls Township's basic financial statements are comprised of three components:

- 1) government-wide financial statements
- 2) fund financial statements
- 3) notes to the financial statements

This report also contains other supplementary information in addition to the basic financial statements themselves.

Figure 1 shows how the required parts of the Financial Section are arranged and relate to one another.

Figure 1
Required Components of
Falls Township's Financial Report



Government-wide financial statements

The government-wide financial statements are designed to provide readers with a broad overview of Falls Township's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of Falls Township's assets plus deferred outflows of resources less liabilities, with the net reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of Falls Township is improving or deteriorating. To assess the overall health of the Township, you need to consider additional non-financial factors, such as changes in the property tax base or the condition of Township infrastructure.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the changes occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods, such as uncollected taxes and earned but unused leave.

Both government-wide financial statements distinguish functions of Falls Township that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of Falls Township include general government, public safety, highways and culture and recreation. The business-type activities of the Township of Falls include the ongoing operation of a recreational pool.

The government-wide financial statements can be found on pages 32 and 33 of this report.

Fund financial statements

A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Falls Township, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All the funds of Falls Township can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

Governmental Funds

Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Falls Township maintains eleven individual governmental funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the General fund and the Capital Reserve fund, which are considered major funds. Data from the other nine governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these non-major governmental funds is provided in the form of combining statements elsewhere in this report.

Falls Township adopts an annual appropriated budget for its general fund. A budgetary comparison statement has been provided for the general fund to demonstrate compliance with this budget.

The basic governmental fund financial statements can be found on pages 34-38 of this report.

Proprietary Funds

Falls Township maintains one type of proprietary fund. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. Falls Township uses an enterprise fund to account for its Pinewood Pool fund.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail.

The basic proprietary fund financial statements can be found on pages 39-41 of this report.

Fiduciary Funds

Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the Township's own programs. The accounting used for fiduciary funds is much like that used for the proprietary funds.

The basic fiduciary fund financial statements can be found on pages 42 and 43 of this report.

Notes to the Financial Statements

The notes to the financial statements provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

The notes to the financial statements can be found on pages 44-73 of this report.

Other information

In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the Township's progress in funding its obligation to provide pension and other post-employment benefits to its employees. Required supplementary information can be found on pages 76-82 of this report.

The combining statements referred to earlier in connection with the non-major governmental funds are presented immediately following the required supplementary information on pensions and other post-employment benefits. Combining and non-major governmental fund budget comparison schedules can be found on pages 85-100 of this report.

GOVERNMENT-WIDE FINANCIAL ANALYSIS

Net position may serve over time as a useful indicator of a government's financial position. For Falls Township, assets and deferred outflows of resources exceed liabilities by \$115,407,443 and \$108,656,081 at the close of the years ended December 31, 2019 and 2018, respectively.

The following table provides a summary of the Township's net position on December 31, 2019 compared to the prior year's figures:

FALLS TOWNSHIP NET POSITION

		Govern	ımeı	ntal	Business-Type							
	_	Acti	vitic	s		Acti	vitie	s		То	tals	
		<u>2019</u>		2018		<u>2019</u>		2018		2019		<u>2018</u>
Current and other assets	\$	56,502,032	S	51,080,018	S	-	\$	-	\$	56,502,032	\$	51,080,018
Capital assets		87,863,974		89,222,686		162,700		164,673		88,026,674	_	89,387,359
Total Assets	\$	144,366,006	5	140,302,704	S	162,700	S	164,673	\$	144,528,706	\$	140,467,377
Deferred Outflows of Resources	\$	2,735,171	s	3,589,901	\$	-	S	•	S	2,735,171	\$	3,589,901
Long-term liabilities outstanding	S	27,935,149	S	32,375,218	S		S		S	27,935,149	\$	32,375,218
Other liabilities		2,442,693		2,551,410		122,927		165,406		2,565,620		2,716,816
Total Liabilities	\$	30,377,842	\$	34,926,628	\$	122,927	Ş	165,406	S	30,500,769	\$	35,092,034
Deferred Inflows of Resources	S	1,355,665	S	309,163	S		\$	_	s	1,355,665	s	309,163
Net Position:												
Net Investment in capital assets	\$	87,863,974	S	89,222,686	\$	162,700	\$	164,673	S	88,026,674	\$	89,387,359
Restricted		2,131,956		1,937,753		-				2,131,956		1,937,753
Unrestricted		25,371,740		17,496,375	_	(122,927)		(165,406)		25,248,813		17,330,969
Total Net Position	S	115,367,670	S	108,656,814	\$	39,773	\$	(733)	\$	115,407,443	S	108,656,081

The largest portion of Falls Township's net position, 76.3%, reflects its investment in capital assets (land, building, machinery, equipment, open space, and roads/road improvements). Falls Township uses these capital assets to provide services to the citizens and, therefore, these assets are not available for future spending. Note that all capital assets reported have no outstanding debt on their initial purchases.

A very small portion of Falls Township's net position, 1.85%, represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position, \$25,248,813, may be used to meet the government's ongoing obligations to citizens and creditors of the Township.

At the end of the current fiscal year, Falls Township reports positive balances in all three categories of net position for the government as a whole.

CHANGES IN NET POSITION

Governmental activities

Governmental activities increased Falls Township's net position by \$6,710,856 for the year ended December 31, 2019, adding to the increase of \$4,481,683 for the year ended December 31, 2018. The recovery of cash reserves in 2018 and 2019 is due to increased revenue from tipping fees received from Waste Management landfill operations. Fiscal year 2017 was the first full year of operations of the Fairless Landfill, a new municipal waste landfill, consisting of 330.5 acres of permit area, of which 197 acres are for waste disposal. Falls Township is committed to maintaining high quality services and recreation facilities for its residents without increasing real estate taxes or charging exorbitant user fees. The Township has been able to expend cash reserves when needed to meet rising costs without burdening our residents.

Business-type activities

Business-type activities increased Falls Township's net position by \$40,506 for the year ended December 31, 2019 offsetting the decrease in net position by \$34,468 in the prior year. These activities represent ongoing operations at the Pinewood Pool for 2019.

The results of this year's operations as a whole are reported in the Statement of Activities on page 33. All expenses are reported in the first column. Specific charges, grants, and contributions that directly relate to specific expense categories are netted against them to determine the final amount of the Township's activities that are supported by other general revenues, primarily Host Community Fees and Property Taxes. Basically, the Statement shows which Township expenses are funded by specific program revenues and the balance of expenses left to be funded by general revenues.

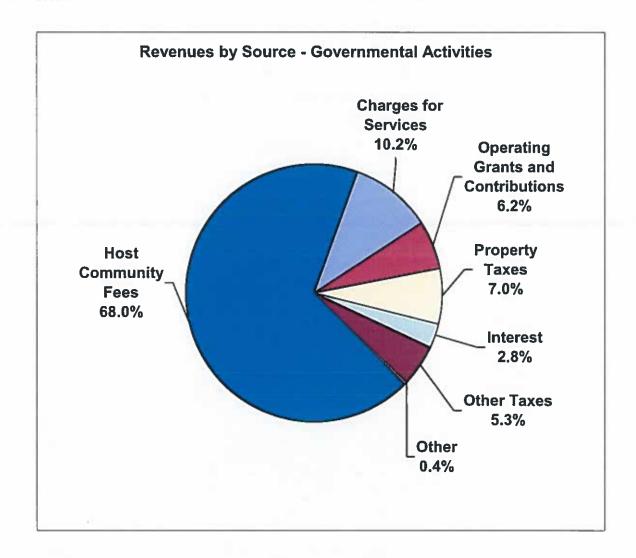
The following table takes the information from the Statement of Activities and rearranges it slightly, so you can see the Township's total revenues for the year ended December 31, 2019 compared to the prior year's figures.

FALLS TOWNSHIP CHANGES IN NET POSITION

		Governa Activi		al		Busine Activ		ne	<u>Total</u>			
	<u>201</u>	9		<u>2018</u>		2019		2018	<u>2019</u>		<u>2018</u>	
REVENUES												
Program Revenues:												
Charges for Services	\$ 3,4	81,336	\$	3,027,427	\$	198,714	\$	185,525	\$ 3,680,050	\$	3,212,952	
Operating Grants and Contributions	2,1	15,820		2,257,924		•		•	2,115,820		2,257,924	
Capital Grants and Contributions		-		•		-		-	-		-	
General Revenues:												
Property taxes	2,3	72,703		2,285,129		-		-	2,372,703		2,285,129	
Other taxes	1,8	16,254		1,604,077		-		-	1,816,254		1,604,077	
Host Community Fees	23,0	98,151		24,172,523		-		-	23,098,151		24,172,523	
Other	1,0	93,225		689,064		50,000		16	1,143,225		689,080	
Total Revenues	33,9	777,489		34,036,144		248,714		185,541	34,226,203		34,221,685	
EXPENSES:												
General Government	3,2	49,482		2,873,517					3,249,482		2,873,517	
Public Safety	16,0	36,113		18,673,866					16,036,113		18,673,866	
Highway and Streets	6,5	23,490		6,304,948					6,523,490		6,304,948	
Culture and Recreation	1,4	57,548		1,702,130					1,457,548		1,702,130	
Pinewood Pool				•		208,208		220,009	208,208		220,009	
Total Expenses	27,2	66,633		29,554,461		208,208		220,009	27,474,841		29,774,470	
Change in net position before transfers	6,7	10,856		4,481,683		40,506		(34,468)	6,751,362		4,447,215	
Transfers				-		•			-			
Change in Net Position	6,7	10,856		4,481,683		40,506		(34,468)	6,751,362		4,447,215	
Net Position, Beginning	108,6	56,814		104,175,131		(733)		33,735	108,656,081		104,208,866	
Net Position, Ending	\$ 115,3	67,670	S	108,656,814	S	39,773	S	(733)	\$ 115,407,443	\$	108,656,081	

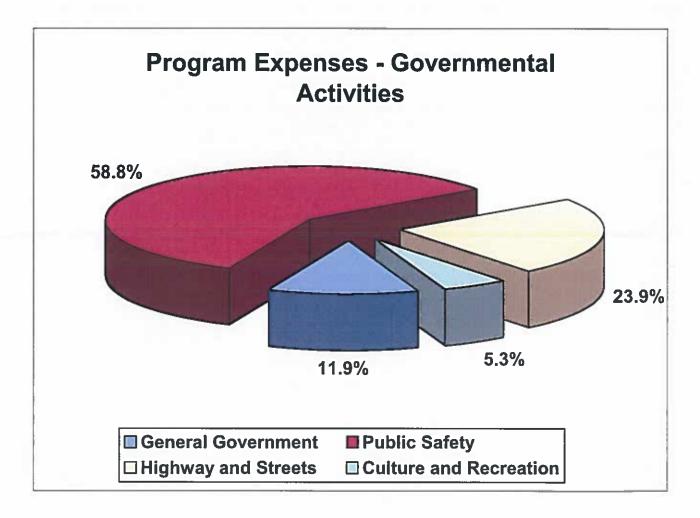
Governmental Activities

The following chart shows the Government-wide sources of revenues for the year ended December 31, 2019:



Of the total Government-wide revenues of \$33,977,489, \$23,098,151 were Host Community Fees or "tipping" fees received from Waste Management for the landfill and incinerator operations. Also contributing to the Township's revenue stream were Charges for Services with revenues of \$3,481,336 which were generated for various items from business licenses to permits. Property taxes netted the Township \$2,372,703, Other Taxes brought in \$1,816,254, Operating Grants and Contributions added \$2,115,820, Interest Earnings netted \$951,214, and Other (miscellaneous) revenues were \$142,011.

The following chart shows the Government-wide sources of program expenses and revenues for the year ended December 31, 2019:

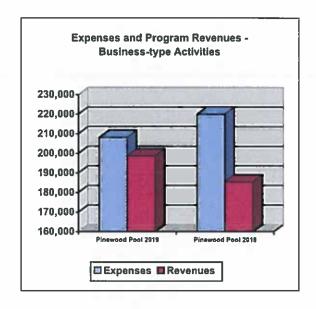


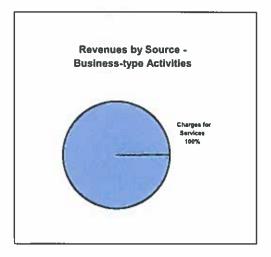
Most of the expenses that occurred in the year 2019 were related to Public Safety. Public Safety expenses were \$16,036,113. This broad category encompasses police protection, animal control, fire marshal's services, code enforcement, zoning services and environmental protection. Highway and Streets expenses were \$6,523,490 which includes road reconstruction, engineering costs, construction and rebuilding of storm sewers, operation and maintenance of traffic signals, and snow removal. Culture and Recreation expenses were \$1,457,548 which includes maintenance/upgrades at 19 parks, facilities, and open space areas. General Government expenses were \$3,249,482 and include costs for staffing, benefits, insurance, and various other administrative costs.

Business-type activities

Business-type activities increased the Township's net position by \$40,506. The single business-type activity of Falls Township is the operation of the Pinewood Pool.

The Pinewood Pool fund experienced an operating loss of \$9,494 in 2019. The operating loss was offset by an interfund transfer in the amount of \$50,000 from the township's Host Community Fees Fund. The Pool underwent a reconstruction in 2003 and was reopened to the public in 2004. 2019 was the sixteenth full year of operation for the renovated site. While the continued increases in operating costs still outpace revenues, with more aggressive marketing, a "refer a friend" rebate offer, and added programming at the pool, we are working to close the gap between revenues and expenses through increased memberships and guest attendance.





Charges for services represent 100% of program revenues for the Pinewood Pool. Although the pool is operating at a loss, the Township is closing the gap between revenues and expenses and continues to offer low membership rates to residents in the interest of providing affordable family entertainment.

FINANCIAL ANALYSIS OF GOVERNMENT'S FUNDS

As Falls Township completed the year, its governmental funds reported a combined fund balance of \$53,941,646 an increase of \$5,501,489 compared to the previous year. Of the combined fund balance total: \$40,483,612 constitutes *unassigned fund balance*, which is available to meet the Township's current and future needs at the Township's discretion; an additional \$10,795,387 is assigned for specific purposes; \$2,132,778 is restricted for particular purposes; and, the remaining \$529,869 is non-spendable.

As noted earlier, Falls Township uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds

The focus of Falls Township's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing Falls Township's financial requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of a fiscal year.

General Fund

The General Fund is the chief operating fund of Falls Township. At the end of the current fiscal year, unassigned fund balance of the general fund was \$40,484,753 while total fund balance reached \$49,619,069. As a measure of the general fund's liquidity, it may be useful to compare both unassigned fund balance and total fund balance to total fund expenditures of \$25,143,148. The total fund balance of Falls Township's general fund increased \$5,230,984 during 2019. This is the result of continuing high income from Waste Management for tipping fees at the new Fairless Landfill. Host Community Fees topped \$23 million in 2019. The host community fees received from Waste Management allow Falls Township to provide high quality services to our residents without raising real estate taxes.

Capital Reserve

The Capital Reserve fund serves to finance various Township purchases and projects. At the end of 2019, the assigned and total fund balance was \$2,176,209. This is an increase in the amount of \$78,276. With no dedicated revenue stream in this fund, annual expenditures are closely monitored so they do not deplete the remaining fund balance.

Proprietary Funds

Falls Township's proprietary funds provide the same type of information found in the government-wide financial statements, but in more detail.

Pinewood Pool

The Pinewood Pool fund accounts for the operations of a recreational community pool. At the end of 2019, the net position was \$39,773. This represents an increase of \$40,506 over the prior year. Expenses continue to outpace revenues at the community pool necessitating an interfund transfer of \$50,000 in 2019 to offset operating losses. The Township strives to offer a state-of-the-art facility at an affordable rate for our residents.

General Fund Budgetary Highlights

No differences between the original budget and the final amended budget occurred during the year. Some of the highlights of the comparison between the original budget and actual were as follows. Overall, total revenues were over budget by \$1,867,759 for 2019. The largest contributing factors were Interest Earnings coming in over budget by \$638,010 and Charges for Services exceeding the budget by \$584,722. Total expenditures for the year were under budget by a total of \$4,982,228. The greatest savings occurred in expenditures for Capital Outlays with Public Works — Highway and Streets under budget by \$4,150,719. Many of the budgeted projects not completed in 2019 have been carried forward to the 2020 budget.

Capital Asset and Debt Administration

Capital Assets

The Township's investment in capital assets for its governmental and business type activities as of December 31, 2019, amount to \$88,026,674 (net of accumulated depreciation). This investment in capital assets includes land, buildings and system improvements, machinery and equipment, open space, roads, and bridges.

Major capital asset events during 2019 included the following:

The purchase of two 2019 Ford F-250XLs with plows and one 2019 Ford F-350XLT 4x4 at a combined cost of \$130,551 for the Public Works Department.

Road improvements for various roads in the Township amounting to \$2,044,000 in construction and engineering costs. And, traffic signal projects were completed for intersection improvement at a cost of \$196,310.

Park improvements included the addition of a maintenance-free composting toilet, pavilion lights, and cameras at Quaker Penn Park totaling \$188,703. Resurfacing of the basketball court at the Falls Township Community Park at a cost of \$11,163.

Capital purchases for the Police Department, including five new vehicles and 36 body armor vests, totaled \$254,332.

FALLS TOWNSHIP Capital Assets (net of accumulated depreciation)

	Govern Activ	 		Busines <u>Activ</u>	 -
	<u>2019</u>	2018		2019	2018
Land	\$ 16,460,926	\$ 16,460,926	s	162,700	\$ 162,700
Construction in Progress	746,526	746,526		-	_
Building and System	1,944,862	2,128,872		•	-
Improvements other than Building	1,400,466	1,611,208		-	-
Machinery and Equipment	1,372,277	1,581,464		-	1,973
Infrastructure	 65,938,917	66,693,690		-	~
	\$ 87,863,974	\$ 89,222,686	S	162,700	\$ 164,673

Additional information on Falls Township's capital assets can be found in Note D on pages 54 and 55 of this report.

Debt Administration

As of December 31, 2009, Falls Township had no outstanding long-term debt. The previous balance of \$3,055,000 on the Township-held Water and Sewer Revenue Bonds, Series 2004, was paid in full on December 15, 2009. The outstanding balance of the revenue bonds had been transferred from the proprietary funds to a governmental fund in 2007 due to the sale of the Township's water and sewer operations. The bonds were originally set to mature through December 15, 2016. Calling these bonds for early redemption resulted in an interest savings to the Township of just under \$325,000.

Additional information on Falls Township's long-term debt can be found in Note F on page 56 of this report.

Economic Factors and Next Year's Budgets and Rates

- 1) Tipping fees received from the landfill located in the Township have been on the rise since 2008, netting \$8.6 million that year and rising to an average of \$13.8 million for fiscal years 2012 through 2015. Fiscal year 2016 brought in over \$14 million, while 2017 saw revenues spike to over \$20 million with the first full year of operation of the Fairless Landfill. This year's operations netted Falls Township over \$23 million in tipping fees and Waste Management has projected that tonnages will remain high estimating Falls Township revenues of just over \$22 million in the coming year.
- 2) The Pinewood Pool is expected to continue operations while trying to contain costs and exceed projected revenues. The Township has continued in-house management of the pool for 2019 in an effort to control costs. Pool membership registrations and program income increased in 2019. These increases are the result of the Township's "refer a friend" rebate offer as well as added programming at the pool. Increased revenues have meant that no cash transfer was required from the Host Community Fees fund to the Pinewood Pool fund for fiscal years 2016 through 2018, though an interfund transfer was made for 2019 as former reserves have been depleted.
- 3) The Parks and Recreation fund will receive additional funding from the Host Community Fees fund as the P&R Department continues to offer an extensive list of programs and events in the Community. Also, as the Falls Township Community Park grows, additional spending will be required to maintain the quality of service needed to operate at a superior level.

All these factors were considered in preparing the Falls Township budget for 2020.

Subsequent to year end, in March 2020, a global pandemic due to the spread of the COVID-19 coronavirus caused the United States government to declare a national emergency. As a result, economic uncertainties have arisen that could negatively impact Falls Township's revenues including our host community fees and investment income. The total financial impact is unknown currently. Falls Township will continue to monitor the financial effects of the pandemic as we navigate this economic crisis.

Requests for Information

Falls Township's financial report is designed to provide a general overview of the Township's finances for those interested in the government's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Finance Director, Falls Township, 188 Lincoln Highway, Suite 100, Fairless Hills, PA 19030.

BASIC FINANCIAL STATEMENTS

STATEMENT OF NET POSITION

DECEMBER 31, 2019

	Governmental	Dualman tuma	
	Activities	Business-type Activities	Total
ASSETS			
Current Assets			
Cash and cash equivalents	\$ 34,611,661	\$	\$ 34,611,661
Investments	18,860,838		18,860,838
Taxes receivable	79,838		79,838
Accounts receivable (net of allowance for uncollectibles)	2,417,928		2,417,928
Prepaid assets Total Current Assets	531,767		531,767 56,502,032
			50,502,002
Noncurrent Assets:			
Capital Assets (net of accumulated depreciation): Land	16 460 036	162 700	17 (22 727
Construction in progress	16,460,926 746,526	162,700	16,623,626 746,526
Buildings and systems	1,944,862		1,944,862
Infrastructure	65,938,917		65,938,917
Improvements other than buildings	1,400,466		1,400,466
Machinery, equipment, and vehicles	1,372,277		1,372,277
Total Capital Assets	87,863,974	162,700	88.026.674
TOTAL ASSETS	144,366,006	162,700	144,528,706
DEFERRED OUTFLOWS OF RESOURCES			
Deferred amounts related to police pension	1,772,917		1,772,917
Deferred amounts related to nonuniform pension	293,212		293,212
Deferred amounts related to other post-employment benefits	669,042		669,042
TOTAL DEFERRED OUTFLOWS OF RESOURCES	2,735,171		2,735,171
LIABILITIES			
Current Liabilities:			
Accounts payable	622,691	483	623,174
Accrued salaries and benefits	240,554	694	241,248
Uncarned revenue Denosits	191,683 828,017		191,683 828,017
Internal balances	(121,750)	121,750	626,017
Portion due or payable within one year	(101(100)	121,750	
Compensated absences	681,498		681,498
Total Current Liabilities	2,442,693	122,927	2,565,620
Long-term Liabilities:			
Portion due or payable after one year			
Compensated absences	1,282,337		1,282,337
Net police pension liability	17,458,591		17,458,591
Net nonuniform pension liability	168,654		168,654
Other post-employment benefits Total Long-term Liabilities	9,025,567 27,935,149		9.025.567 27,935.149
Total Long-term Liabilities	27,733,147		27,733,147
TOTAL LIABILITIES	30,377,842	122,927	30,500,769
DEFERRED INFLOWS OF RESOURCES			
Deferred amounts related to police pension	1,206,200		1,206,200
Deferred amounts related to nonuniform pension Deferred amounts related to other post-employment benefits	140,108		140,108
TOTAL DEFERRED INFLOWS OF RESOURCES	9,357		9,357
TOTAL DEPERKED INFLOWS OF RESOURCES	1,355,665		1,355,665
NET POSITION			
Investment in capital assets	87,863,974	162,700	88,026,674
Restricted for: Recycling expenditures	161 204		151 706
Parks and recreation	454,796 191,871		454,796 191,871
Rescue squad	19,072		19,072
Crime prevention	118,959		118,959
Fire hydrant	105,256		105,256
Highway aid	1,001,128		1,001,128
Street lighting Unrestricted	240,874	1134.000	240,874
Omestreted	25,371,740	(122,927)	25,248,813
TOTAL NET POSITION	\$ 115,367.670	<u>S 39,773</u>	\$ 115,407,443

STATEMENT OF ACTIVITIES

			Program Revenues		Net (Expense) Revenues and Changes in Net Position	(Expense) Revenues and Changes in Net Position		
			Operating	Capital	Primary Government	vernment		
Functions/Programs	Expenses	Charges for Services	Grants and Contributions	Grants and Contributions	Governmental Activities	Business-Type Activities		Total
GOVERNMENTAL ACTIVITIES General government Public safety Public works - highways and streets Culture and recreation	\$ 3,249,482 16,036,113 6,523,490 1,457,548	\$ 1,189,498 2,016,786 58,116 216,936	\$ 883,379 257,363 971,833 3,245	<i>S</i>	\$ (1.176,605) (13,761,964) (5,493,541) (1,237,367)	v	₩	(1,176,605) (13,761,964) (5,493,541) (1,237,367)
TOTAL GOVERNMENTAL ACTIVITIES	27,266,633	3,481,336	2,115,820		(21,669,477)			(21,669,477)
BUSINESS-TYPE ACTIVITIES Pinewood Pool	208,208	198,714				(9,494)		(9,494)
TOTAL BUSINESS-TYPE ACTIVITIES	208,208	198,714				(9,494)		(9,494)
TOTAL GOVERNMENTAL AND BUSINESS-TYPE ACTIVITIES	\$ 27,474,841	\$ 3,680,050	\$ 2,115,820	S	(21,669,477)	(9,494)		(21,678,971)
	GENERAL REVENUES Property taxes, levied for Real estate transfer taxes Local services taxes Mechanical device tax Other taxes Contributions not restrict Interest earnings Transfers Miscellaneous revenues	NERAL REVENUES Property taxes, levied for general purposes Real estate transfer taxes Local services taxes Mechanical device tax Other taxes Contributions not restricted to specific programs Interest earnings Transfers Miscellaneous revenues	ooses ; programs		2,372,703 1,105,489 658,484 39,161 13,120 23,098,151 951,214 (50,000) 192,011	50,000		2,372,703 1,105,489 658,484 39,161 13,120 23,098,151 951,214
	TOTAL GENERAI	TOTAL GENERAL REVENUES AND TRANSFERS	TRANSFERS		28,380,333	20,000		28,430,333
	CHANGE IN NET POSITION	POSITION			6,710,856	40,506		6,751,362
	NET POSITION A	NET POSITION AT BEGINNING OF YEAR	EAR		108,656,814	(733)		108,656,081
	NET POSITION AT END OF YEAR	T END OF YEAR			\$ 115,367,670	\$ 39,773	S	115,407,443

TOWNSHIP OF FALLS
BALANCE SHEET
GOVERNMENTAL FUNDS
DECEMBER 31, 2019

Total Governmental Funds	\$ 34,611,661 18,860,838 2,417,928 79,838 719,650 531,767	\$ 57,221,682	\$ 622,691 828,017 597,900 922,052 222,275	3,192,935	76,126 10,975	87,101	529,869	454,796	19,072	105,256	822	1,001,128	10,	53,941,646	\$ 57,221,682
Other Governmental Funds	\$ 2,206,360 50,729 116,629	\$ 2,273,932	\$ 38,549 250 3,872 36,524	79,195	48,369	48,369	14,731	454,796	19,072	105,256	822	1,001,128	(1,141)	2,146,368	\$ 2,273,932
Capital Reserve	\$ 3,591,257	\$ 3,591,258	\$ 821,110 593,939	1,415,049									2,176,209	2,176,209	\$ 3,591,258
General	\$ 28,814,044 18,860,838 2,417,927 29,109 719,436 515,138	\$ 51,356,492	\$ 584,142 6,657 89 885,528 222,275	1,698,691	27,757	38,732	515,138						8,619,178	49,619,069	\$ 51,356,492
	ASSETS Cash and cash equivalents Investments Accounts receivable (net of allowance for uncollectibles) Taxes receivable Interfund receivable Prepaid items	TOTAL ASSETS	LIABILITIES Accounts payable Deposits Interfund payable Salaries and benefits payable Uncarned revenue	TOTAL LIABILITIES	DEFERRED INFLOWS OF RESOURCES Unavailable revenue - real estate taxes Unavailable revenue - other	TOTAL DEFERRED INFLOWS OF RESOURCES	FUND BALANCES Nonspendable; Prepaid items	Restricted for: Recycling expenditures Parks and recreation	Rescue squad	Cinic prevention Fire hydrani	Library	Highway aid Street lighting	Assigned to: Capital projects Unassigned	TOTAL FUND BALANCES	TOTAL LIABILITIES, DEFERRED INFLOWS OI RESOURCES AND FUND BALANCES

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES

DECEMBER 31, 2019

TOTAL GOVERNMENTAL FUND BALANCES	\$	53,941,646
Amounts reported for governmental activities on the statement of net position are different because of the following:		
Capital assets used in governmental activities are not financial resources and, therefore, are not reported as assets in the governmental funds. The cost of the assets is \$164,849,219 and the accumulated depreciation is \$76,985,245		87,863,974
Certain revenues will be collected after year end, but are not available soon enough to pay for the current period's expenditures and therefore are deferred in the funds		117,693
Deferred outflows of resources related to pensions and other post-employment benefits are applicable to future periods and, therefore, are not reported in the funds		2,735,171
Deferred inflows of resources related to pensions and other post-employment benefits are applicable to future periods and, therefore, are not reported in the funds		(1,355,665)
Long-term liabilities are not due and payable in the current period and therefore are not reported as liabilities in the funds. Those liabilities consist of:		
Other post employment benefits		(9,025,567)
Net pension liability-police		(17,458,591)
Net pension liability-nonuniform		(168,654)
Compensated absences	_	(1,282,337)
NET POSITION OF GOVERNMENTAL ACTIVITIES	\$	115,367,670

TOWNSHIP OF FALLS STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS

_	95==9-0	454004	6	4000	∞ n o o l	اد	21	7. 0 0 0	<u>હ</u>	6	7	7
Total Governmental Funds	2,357,216 1,105,489 658,301 39,161 968,286 23,098,151 823,140	951,214 72,875 1,126,494 2,366,188 60,890 185,374	33,998,247	3,035,914 18,341,650 3,174,345 929,820	114,438 254,332 2,388,996 213,490	28,452,985	5,545,262	6,227 550,000 (600,000)	(43,773)	5,501,489	48,440,157	252 140 63
රි	S											
Other Governmental Funds	1,498,563	29,080 9,340 217,843 216,936 42,765	2,982,813	1,239,552 1,040,027 830,454	130,551	3,240,584	(177,771)	450,000	450,000	192,229	1,954,139	
-	⇔		ا			-1	ات ا		_		 	•
Capital Reserve		38,924	47,529	69.253		69,253	(21,724)	100,000	100,000	78,276	2,097,933	000
	1.5 69											
cral	858,653 1,105,489 658,301 39,161 23,098,151 185,468	883,210 63,535 900,046 2,149,252 18,125 18,125	30,967,905	2,966,661 17,102,098 2,134,318 99,366	114,438 254,332 2,258,445 213,490	25,143,148	5,824,757	6,227	(593,773)	5,230,984	44,388,085	1
General	23,6	.4	30,	17,1		25,		S	Ü	5,5	4	
REVENUES	Taxes Property Real estate transfer Local services Mechanical device Motor fuel tax Host community fees	Interest carnings Rents Intergovernmental Charges for services Contributions and donations Refunds of prior years	TOTAL REVENUES	EXPENDITURES Current General government Public safety Public works - highways and streets Culture and recreation	Capital outlay General government Public safety Public works - highways and streets Culture and recreation	TOTAL EXPENDITURES	EXCESS (DEFICIENCY)OF REVENUES OVER (UNDER) EXPEND	OTHER FINANCING SOURCES (USES) Proceeds from sale of assets Transfers in Transfers out	TOTAL OTHER FINANCING SOURCES (USES)	NET CHANGE IN FUND BALANCES	FUND BALANCES, BEGINNING OF YEAR	

RECONCILIATION OF GOVERNMENTAL FUNDS STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES TO THE STATEMENT OF ACTIVITIES

NET CHANGE IN FUND BALANCES - TOTAL GOVERNMENTAL FUNDS	\$	5,501,489
Capital outlays are reported in Governmental Funds as expenditures. However, in the statement of activities, the cost of those assets are allocated		
over their estimated useful lives as depreciation expense:		
Capital outlay		2,935,757
Depreciation expense		(4,294,469)
Revenues in the statement of activities that do not provide current financial		
resources are not reported as revenues in the funds.		29,242
Compensated absences do not require the use of current financial resources, therefore, are not reported as expenditures in Governmental Funds.		(73,748)
On the Statement of Activities the actual and projected long term expenditures for pension benefits are reported, whereas on the governmental funds only the actual expenditures are recorded for pensions.		(271,848)
On the Statement of Activities the actual and projected long term expenditures for post-employment benefits are reported, whereas on the governmental funds only the actual expenditures are recorded for post employment benefits.		2,884,433
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES	\$	6,710,856
CHANGE IN NET POSITION OF GOVERNMENTAL ACTIVITIES	4	0,710,00

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES - BUDGET AND ACTUAL - GENERAL FUND

	Budgeted	Amounts	Actual	Variance with Final Budget Positive
REVENUES Taxes	Original	Final	Amounts	(Negative)
Property	\$ 867,786	\$ 867,786	\$ 858,653	\$ (9,133)
Real estate transfer	750,000	750,000	1,105,489	355,489
Local services	660,000	660,000	658,301	(1,699)
Mechanical device	34,000	34,000	39,161	5,161
Host community fees	23,090,500	23,090,500	23,098,151	7,651
Licenses and permits	848,200	848,200	823,140	(25,060)
Fines and forfeits	192,000	192,000	185,468	(6,532)
Interest earnings	245,200	245,200	883,210	638,010
Rents	64,680	64,680	63,535	(1,145)
Intergovernmental	763,250	763,250	900,046	136,796
Charges for services	1,564,530	1,564,530	2,149,252	584,722
Contributions and donations	-	•	18,125	18,125
Refunds of prior years	20,000	20,000	185,374	165,374
TOTAL REVENUES	29,100,146	29,100,146	30,967,905	1,867,759
EXPENDITURES				
Current				
General government				
Supervisors	35,681	35,681	35,683	(2)
Manager	521,743	521,743	538,310	(16,567)
Finance and administration	655,949	655,949	645,883	10,066
Attorney	362,000	362,000	613,079	(251,079)
Other	1,040,501	1,040,501	1,133,706	(93,205)
Total general government	2,615,874	2,615,874	2,966,661	(350,787)
Public safety				
Police	15,562,071	15,562,071	15,103,400	458,671
Fire	626,928	626,928	697,805	(70,877)
Code Enforcement	1,288,456	1,288,456	1,300,893	(12,437)
Total public safety	17,477,455	17,477,455	17,102,098	375,357
Public works				1001 110
Highways and streets	1,929,835	1,929,835	2,134,318	(204,483)
Total public works	1,929,835	1,929,835	2,134,318	(204,483)
Total culture and recreation	24,000	24,000	99,366	(75,366)
Capital outlay	000 000	002.000		=
General government	883,200	883,200	114,438	768,762
Public safety	470,560	470,560	254,332	216,228
Public works - highway and streets Culture and recreation	6,409,164	6,409,164	2,258,445	4,150,719
Total capital outlay	315,288	315,288	213,490	101,798
rotal capital outlay	8,078,212	8,078,212	2,840,705	5,237,507
TOTAL EXPENDITURES	30,125,376	30,125,376	25,143,148	4,982,228
EXCESS OF REVENUES				
OVER (UNDER) EXPENDITURES	(1,025,230)	(1,025,230)	5,824,757	6,849,987
OTHER FINANCING SOURCES (USES)				
Transfers out	(550,000)	(550,000)	(600,000)	(50,000)
Sale of assets	500	500	6.227	5,727
TOTAL OTHER FINANCING SOURCES (USES)	(549,500)	(549,500)	(593,773)	(44,273)
NET CHANGE IN FUND BALANCE	(1,574,730)	(1,574,730)	5,230,984	6,805,714
FUND BALANCE, BEGINNING OF YEAR	46,165,274	46,165,274	44,388,085	(1,777,189)
FUND BALANCE, END OF YEAR	\$ 44,590,544	\$ 44,590,544	\$ 49,619,069	S 5,028,525

STATEMENT OF NET POSITION

PROPRIETARY FUNDS

DECEMBER 31, 2019

	Busi	iness-type Activi	ities - Ent	erprise Funds
	P	inewood		Pinewood
		Pool		Pool
	Cu	rrent Year]	Prior Year
ASSETS				
Noncurrent assets:				
Capital assets (net of accumulated depreciation):				
Land	\$	162,700	\$	162,700
Machinery and equipment		•		1,973
TOTAL CAPITAL ASSETS		162,700		164,673
TOTAL ASSETS		162,700		164,673
LIABILITIES				
Current liabilities				
Interfund payable		121,750		164,823
Accounts payable		483		
Salaries and benefits payable		694		583
TOTAL CURRENT LIABILITIES		122,927		165,406
NET POSITION				
Investment in capital assets		162,700		164,673
Unrestricted		(122,927)		(165,406)
TOTAL NET POSITION	\$	39,773	\$	(733)

STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION

PROPRIETARY FUNDS

	,	Business-type Activ	ities -	Enterprise Funds
		Pinewood		Pinewood
		Pool		Pool
		Current Year		Prior Year
OPERATING REVENUES				
Charges for sales and services				
Pool memberships	\$	194,212	\$	180,782
Concession income		4,502		4,743
TOTAL OPERATING REVENUES		198,714		185,525
OPERATING EXPENSES				
Costs of sales and services		162,538		154,723
Administration		43,697		63,313
Depreciation on capital assets		1,973		1,973
TOTAL OPERATING EXPENSES		208,208		220,009
OPERATING INCOME (LOSS)		(9,494)		(34,484)
NONOPERATING REVENUES				
Interest income				16
TOTAL NONOPERATING REVENUE				16
CHANGE IN NET POSITION BEFORE TRANSFERS		(9,494)		(34,468)
TRANSFERS		50,000		
CHANGE IN NET POSITION		40,506		(34,468)
NET POSITION, BEGINNING OF YEAR		(733)		33,735
NET POSITION, END OF YEAR	\$	39,773	\$	(733)

STATEMENT OF CASH FLOWS

PROPRIETARY FUNDS

	Business-type Activities - Enterprise Funds			
	Pinewood Pool		Pinewood Pool	
	Cur	rent Year		Prior Year
CASH FLOWS FROM OPERATING ACTIVITIES	Cu	irent rear		r nor r car
Receipts from customers and users	\$	198,714	S	185,525
Payments to suppliers		(66,774)		(63,835)
Payments to employees		(138,867)		(153,871)
NET CASH USED IN OPERATING ACTIVITIES		(6,927)		(32,181)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES				
Transfer from other funds		6,927		32,165
NET CASH PROVIDED BY NONCAPITAL AND				
RELATED FINANCING ACTIVITIES		6,927		32,165
CASH FLOWS FROM INVESTING ACTIVITIES				
Interest earnings on investments		-		16_
NET CASH PROVIDED BY INVESTING ACTIVITIES				16
NET INCREASE (DECREASE) IN CASH AND				
CASH EQUIVALENTS		-		-
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR				-
CASH AND CASH EQUIVALENTS, END OF YEAR	\$		S	
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET				
CASH PROVIDED (USED) BY OPERATING ACTIVITIES	_			
Operating loss	\$	(9,494)	\$	(34,484)
Adjustments to reconcile operating loss to net cash provided (used) by operating expenses				
Depreciation expense		1,973		1,973
Increase (decrease) in accounts payable		483		*,,,,,
Increase (decrease) in salaries and benefits payable		111		330
TOTAL ADJUSTMENTS		2,567		2,303
NET CASH USED IN OPERATING ACTIVITIES	\$	(6,927)	\$	(32,181)

COMBINED STATEMENT OF FIDUCIARY NET POSITION

FIDUCIARY FUNDS

DECEMBER 31, 2019

ACCETO	Pe	Pension Trust Funds		Agency Fund	
ASSETS Cash and cash equivalents Receivables Accounts receivable	\$	16,082,308 198,265	\$	3,431,894 1,704	
Investment, at fair value Common stock, mutual funds	_	18,097,493			
TOTAL ASSETS LIABILITIES		34,378,066	\$	3,433,598	
Payables Escrow deposits		6,300	\$	3,433,598	
NET POSITION RESTRICTED FOR PENSION BENEFITS	\$	34,371,766			

COMBINED STATEMENT OF CHANGES IN FIDUCIARY NET POSITION

PENSION TRUST FUNDS

	Pension Trust Funds
ADDITIONS	
Contributions	
Employer	\$ 2,260,678
Plan member	353,460
Commonwealth	711,749
Total Contributions	3,325,887
Investment Income	
Dividend income	711,833
Net appreciation (depreciation) in fair	
value of investments	2,593,097
Total investment income	3,304,930
Less: investment expenses	68,215
Net investment income	3,236,715
TOTAL ADDITIONS	6,562,602
DEDUCTIONS	
Benefits	2,852,892
Administrative expenses	7,408
Total deductions	2,860,300
Change in Net Position	3,702,302
NET POSITION, BEGINNING OF YEAR	30,669,464
NET POSITION, END OF YEAR	\$ 34,371,766